

INTERVIEW SUMMARY

Company Name: CITA (8/2)

Participant: Mr. Miguel A. Gallardo

Date of the Interview: 8 September 2008

During the interview you were informed about the following:

- Interview objective, and the importance to confirm the contents of the interview,
- Forum structure and operation,
- You will receive the all relevant information by email announcements,
- Sector reports will only be prepared for the those designated as priority sectors,
- Travel funds and travel arrangements with the designated travel agency.

Product/ services:

- Evidence and audio-visual technologies. Engineering, architecture or forensic sciences.
- Expert witnessing in new technologies services and forensic engineering for Courts of Law providing critical services in conflicts, mediation, arbitration and trials.
- i.e.: car crash video reconstruction, acoustics and identification of voices in the judgments, developing a suitable forensic technology, biotechnology and DNA genetic cemetery projects.
- Transcription services
- Advice / Counselling on how to make the judge notice the evidence in the required manner
- Audiotext

Objective and Strategy:

- Leveraging on technology partners in India;
- Develop expert witnessing on forensic engineering in order to provide professional services to lawyers.
- Gradually to explore the possibility of offering services to courts of law in India.

Local Partner Profile:

- Audiovisual outsourcing – Example of partnership interest: http://www.kamat.com/indica/current_affairs/outsourcing/cmm5_list.htm with the **CMM-5** certified
- Looking for Indian service providers for transcription services
- Also looking to partner with Indian audio-visual technology companies who can edit audio-video

Other relevant aspects:

After discussing the first interview summary and clarified important matters about their potential partner exploration by Icx and CITA, CITA has defined the strategy above mentioned.

Additional comments: Francisco Montes-Jovellar advised CITA concerning that the Judicial procedures in India are highly complex and involve lengthy deliberations. There is a specific hierarchy of courts, right from divisional magistrates / district legal officers to Supreme Court of India. Further, the geographical spread and diversity in state level laws, penetration of audio-video services to lower courts can be extremely tough and difficult to find.

Therefore, and after a meeting between the Consultancy and Francisco Montes-Jovellar on the 24th of September, the Consultancy rejects to provide the one-to-one interviews throughout the Forum regarding the Indian Court audio-visual services but will facilitate to CITA a list of these principal Courts.

Web site:

www.cita.es